Wahroonga Rugby Club Incorporated ABN 45 177 371 403 Cliff Oval, Cliff Avenue Wahroonga NSW 2076

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Wahroonga Rugby Club 2024 Annual General Meeting (AGM)

6:30pm on 21 October 2024 at Cliff Oval Clubhouse

Present			
David Proctor	Rebecca Hanly	Chantal Mamo	
Rick Tunks	David Gilbert	Helen Tunks	
Thain Taylor	Michael Mamo	Alun Thomas	
Dan Hearne	Michele Biet	Jonny Steele	
Brad Loder	Brett Quinn	Matt Johnson	
Mark Dwyer	Pollyanna Clayton	Glenn Tracey	
Sophie Bromley	Warwick Dowler	Rob Crowley	
Adrian Prichard	Shelly McKaysmith	Sophie Spittles	
Karen Ridge	Rodney Bray	Charles Stewart	
Michelle Stewart	Darren Borrington	Kylie Huang	
Kevin Ryan	Anthony Afonso	Swetha Pallapothu	
Bernard Scherran	Murray Ashby	Richard Webb	
Charmian Hearne	Chloe Steele	Susie Loder	
Miles Holt	Claire Quilkey	Tim Doyle	
Andrew Hudson	Kylie Mitchell	David Sindel	
Tim Bangs	Charles Clayton	Andrew Trickett	
Krystal McKinnon	Alexander Wilson	Ronan Snyman	
Barry Redman	Andy Machin	Michelle McSweeney	
Prue Honson	Anuk Pethyagoda	Rebecca Borrington	
Jessica Bauer	Andrew Still	Stew Hughes	
James Skeater	Mark James	Tracey Cornwel Smith	
Simon Kinsey	Helen O'Loughlin	Erene Price	
Laura Cassar	Mike Gray	Paul Crowley	
Song Hong	James Rice	Justine Brindley	
Mark Brindley	Andrew Hill	Jon Moody	
David Mitchell	Ali Moores	Karen Gilbert	
Paul Williams	Lynne Afonso	Charlotte Hudson	

Kelly Crowley	Imogen Hari	Meghan Ishey			
Natasha Shaw	Kepler Klynsmith	Allan Smith			
David Jolly	Alexandra Kinsey	Dion Bowen			
Ray Hanly	Tony Fisher	Elke Pascoe			
Mark Barnsley	Michael Chain	Chi-Chi Lin			
Kristy Kay	John O'Loughlin	Ali Hovey			
Hugh O'Connell	Sian Jenkins	Belinda Widdup			
Nadia Muller	Alex Peasland	Monica McLean			
Tung Tang	Julia Lukas	Tim Lloyd			
Murray Shaw	Leah McCallum	Martin Brown			
Rebecca Luca	David Lukas	Andrew Clarke			
Penny Webb	Thys Roodt	David Cin			
Summer Goodman	Matt Day	Simon Cornwel Smith			
Andrew Kay	Carl Hutchinson	Heidi Chain			
Wayne Fourie	Stuart McNaught	Tony Saisalis			
Joy Proctor	Craig Quilkey	Shane Bonitin			
Craig Jones	Phill Cass	Richard Hughes			
Snreib Nonpair	Phil H	Holly Peasland			
Apologies					
Dane Squance	No others received				

Chair for AGM:

David Proctor Dan Hearne

QUORUM

The Chair made a visual of the room and confirmed there were at least 10 members in attendance and a quorum for the AGM was met.

AGENDA ITEMS

1. Confirmation of Minutes of 2023 AGM.

The Minutes were tabled in the meeting.

Confirmation of Minutes of 2023 was nominated by Summer Goodman and was seconded by Brad Loder.

Minutes were confirmed by the members.

2. The President's Report

The President's Report was considered tabled.

Tonight, will bring a close to my 3 years in the role as President.

The objects of the Club shall be:

- (a) To promote foster and encourage Junior Rugby Union Football.
- (b) To establish, support and aid in the formation of any Association, Club or organisation as the Club may deem expedient for the benefit of Members
- (c) To do all such lawful things as are incidental and conducive to the attainment of any of the above objects.

As a club our playing numbers have increased to a level where we can arguably be recognised as the largest junior rugby club in Sydney. These numbers have increased through the inclusion of girls, the creation of JV teams and the increased participation particularly in our U6s

In 2024 we were able to field 14×10^{-5} x teams in the Minis with the highlight being 6 teams in our U6s. Our Juniors from U10s to U1Gs fielded 2 teams in each age group. Running two teams in each age group helps cater for kids at all skills levels. As well we fielded three girl's teams for the 1^{st} time. A total of 31 teams.

Thank you to the $2 \times VP's$, Helen and Summer, to Chloe and Justine with the Girls, all the Acs, Coaches and Managers.

We welcomed the Wildcats "back into the family" and see this as a great growth strategy for the future.

Wahroonga were the only club in the district to field an A Div team in the SJRU Sunday competition. We fielded 8 teams in 2024. While competing in the A division is very competitive, it has the benefit in the later years of attracting more players.

Our players from U10-U17 performed well in representative teams across Gordon, Sydney and NSW. It was exciting to see Jeremy Williams an ex-Tiger also being named for the Wallabies.

Over the last 3 years I have had a personal goal to present the clubs proud history. I leave feeling the job is well on its way and will continue to assist if required.

The long history of the Sanda Tours has recommenced with an inbound tour in 2023 and an outbound tour in 2024 after a break due to Covid. Thanks, in particular to Rebecca for all of the work getting this done.

The canteen continued to provide an excellent service this year under Penny. With the difficulties of finding volunteers to run this permanently, we made the callto pass this to the Sanda committee to use as a fund raiser. While as a club we may not have seen the financial contribution, the Sanda group did.

The gear room continues to provide a great service to our families. Thank you to Karen for many years of service and welcome to Suzie. Fielding 31 teams requires 31 sets of Jerseys, balls, vests bags etc.

Financially, we spent more in 2024 than we brought in. Increased costs in:

- Oval Hire
- Lights
- Building rent
- Jerseys
- Power
- New Freezer
- Tackle Mats
- Tags for minis
- General maintenance & cleaning
- Development Officer

The committee will probably need to look at how we bring this back in line next year. The costs will continue to increase, we need to look at the income. This will require a review of several areas:

- Revenue from canteen
- Registration fees
- Prices
- Free gear

When a player registers with the Tigers, the money is split:

- NSWJRU
- SJRU
- Rugby Australia
- Tigers \$125-\$150

The executive should also make sure no player is restricted by any inability to pay. If we look at 450 registrations @\$150 = \$67,500. This covers ground hire, lights and club rental only.

Two decisions we made at this time last year that I would reconsider:

- Whether or not to increase registration fees
- Keep the canteen revenue within club revenue

Tiger Touch started again last Friday with 2-300 players expecting to be involved. This is a great extension to our rugby calendar. Thank you, Chucky, for overseeing this for the last couple of years.

Having a licenced club really adds to what we can offer our members and the introduction of live entertainment this year was well received. Dave Gilbert has done a great job for us for the last two years.

Black & Gold Ballwas a great success, and the proceeds contributed to the Sanda Tour.

Continuing the support of Gordon Development Officer. We have been a strong advocate of this. The work in schools and the support for the representative program. Josh Mitchell needs to be congratulated for his work. While some clubs may question the value, the work Josh has done for Wahroonga growth is fantastic.

Some of the Village Clubs are struggling with numbers, several having moved their minis to Sunday. We need an ongoing focus on our growth.

Wahroonga have actively hosted Gordon preseason camps, trials and training this year. We are fortunate to have an oval 12 months a year and a great club house to host events. As the largest club in the district, we should continue to support these programmes.

Coaching courses both playing, and welfare based were introduced. As coaches we can end up playing a big role in the kids' lives. Thankyou Hilly and the 60+ coaches.

Participant at Canberra 7s, King of the Hill, Chatswood Cup etc continues where all of the entry fees are paid by the club. Participation at these events is usually enjoyed by all, but for a large club, selection can sometimes be an issue.

Tiger Cup was again held this year hosting over 60 teams. Thank you to Murray for organising this and Chloe managing it on the day.

Tiger Rush, while an independent program continues to provide a fantastic service to our kids during school holidays. Thanks Dom.

Cliff Oval and the availability particularly on Cliff#1 is a huge asset to the club. Our pre seasons are well underway before a lot of clubs get access to their fields. Cliff Oval is in demand and finding the balance between its use and recovery time is tough.

Coming into this role three years ago I had grand ideas.

- Roof the balcony
- Air conditioning in the club
- Upgrade of the lights etc.

In reality there is so much to do in just running the club...these things slipped away. It does allow greater appreciation of committees before ours, in particular those involved with the 1st floor construction, of what they did.

Having played at Wahroonga from 1970 to 1980, having grown up with family names like Purcell, Nielson, Talbot-Price, Utley, Slocomb etc. I am very proud to have my name now on the board too.

Since that time, we have seen Warrawee, Normanhurst, Barra Brui and now possibly Roseville Rugby Clubs cease to exist based on playing numbers.

As members of a sport which is struggling to get broader coverage and recognition, and in an area where the demographics are changing, we need to work even hard to maintain our playing numbers.

Thank you for the opportunity.

Questions from the floor:

Member queried the extensive use by Gordon of the fields and use of clubhouse and what support they provided to the Wahroonga Junior Rugby Club given the extensive ground and light hire costs that Wahroonga Club was paying for on their behalf. The Chair responded as to the number of players who were part of the representative teams at Gordon from Wahroonga and being part of the district.

Member queried why there was not a current lease executed on the clubhouse to continue to secure that and access to the ground for the club since the ten year lease had already expired during the year and was only on a month to month lease. The Chair responded this would need to be a matter for the new Committee.

3. The Treasurer's Report

The Treasurer's Report was considered tabled.

I am pleased to present the end of year financial results for the period 1 October 2023 to 30 September 2024 for the Wahroonga Tigers Rugby Club. This year we saw another great season of rugby.

Our club hosted and attended a number of gala days throughout the season and we had a couple of teams make the Grand final. We performed and competed well in all grades and all players showed true Tiger Spirit and sportsmanship throughout the season, well done all the coaches, trainers, managers and parents for giving our players the best opportunity to succeed and most of all have fun with their mates.

The financial results for the season ending 30 September 2024 are an overall deficit of \$65,956. The club has net assets of \$108,339.

Our cash at bank totals \$58,687.67, which is a decrease of \$81,733 from the previous year. Listed

below is a summary of the major variations compared to the previous year:

- Gear Purchases were higher by \$10,058
- Trophy Purchases were \$6,333 (cost of the 2023 trophies were paid in the 2024 season)
- Affiliation Fees were higher by= \$6,890
- Oval hire and club house rent was higher by \$14,231
- Touch Footy income is lower by \$4,919
- Clubhouse supplies was higher by \$4,700
- Training Equipment purchases were higher by \$9,655
- Cost of Team photos were higher by \$14,541 (cost of 2023 were also paid during 2024 season)

Our bar has performed well again this year, generating a net surplus of \$21,289. Thankyou to Dave for doing such a great job and for putting up with some late nights.

Similarly, our canteen also performed well, generating a net surplus of \$24,476 which was a significant contributor to the cost of the visit to SANDA, Japan in September this year. What an amazing effort from Penny and Richard Webb, a very big thankyou from the whole committee and the wider club for what you did this season in running and stocking the canteen.

We held our Black and Gold Ball, which was again a great success, generating a net profit of \$25,171 which was also used to fund some of the cost of the trip to SANDA, Japan. Such a huge effort from so many people involved on the working group to make this event a success.

Our Rugby costs net position was a deficit of \$34,920, this included registration fees of \$62,850.

SANDA Friendship Rugby Tour:

This year our under II's and under 12's had the opportunity to visit our Japanese friendship club from SANDA. It was a fantastic tour and great to see the kids continue with the tradition of our rugby friendship between our 2 clubs. The club spirit shone through as the teams enjoyed success on the field and also experiencing a full immersion into the Japanese Culture with each of the 26 Touring kids staying with a Japanese family for the duration of the tour.

Overall the cost of the Tour was \$55,147, however after allowing for the balance of funds raised from the previous year, the net canteen sales for this season, the profit from the Black & Gold Ball plus other fundraising that was undertaken throughout the season, such as the cheese platters and raffles, the balance of the funds in the SANDA Tour account is \$22,537. This means due to all of the efforts of our volunteers throughout the season, we have been able to fund the cost of the of the SANDA Tour and also increase the balance of funds available for next years visit to Cliff Oval by our Japanese friends.

A summary of the Tour Balance is provided below:

Net Opening Balance - 1 October 2023:	\$12,898.00
Plus:	
- Black & Gold Ball (net surplus)	\$25,171.00
- Net Canteen surplus	\$24,476.00
- Fundraising (raffles/chees platters)	\$ 2,285.00
- Sponsorship	\$10,500.00
- Merchandise sales	\$ 855.00
- Other fees	\$ 1,500.00
Less:	
- Cost of Tour	\$55,147.41
Net Closing Balance - 30 September 2024:	\$22,537.59

Looking to the future, it goes without saying that we have a strong club with plenty of community spirit. We have experienced a decline over the course of this year in our funds and the committee will need to consider the fee structure for our revenue items to cover the cost of running the club. This should include a review of the registration fees and some of our expenses. We will also need to pursue more sponsorship opportunities and seek more grants to help keep registration costs down.

We hope to continue to grow our registrations to continue to be one of the strongest rugby clubs on the North Shore. The committee and new President will need to turn their attention to the lease renewal for the rights to continue to call Cliff Oval home and work positively with the Council to negotiate a long term lease that gives us certainty long into the future.

I present the financial reports to the committee and the members and look forward to another successful season in 2025.

Chantal Mamo

Treasurer, Wahroonga Tigers Rugby Club

Questions from the floor:

Member queried how the Club had managed to get into a deficit. The Chair commented due to a number of rising costs.

Member queried why the Sanda Tour which was directed at only two age groups in the club had an account in profit and why 100% of the profits of the canteen were directed to Sanda. The member queried the fundraising for Sanda, including the direction of funds and why these were not going to the Club. The Member had no idea about the extent of the funds diverted. The Chair noted the Sanda relationship was a very special one that the Club supported.

Member queried the state of the fields when we had such high lease costs. The Council appeared to not support any maintenance of the ovals except for mowing. They had not been aerated or reseeded for years. The Chair noted the comment.

4. Office Bearers' Elected

In relation to the election of the President, a secret ballot was proposed with Murray Ashby and Michele Biet, current Life Members of the SJRU to facilitate the counting of the votes under the current President, David Proctor and Secretary Rebecca Hanly assistance.

Life Member Tony Fisher queried the consideration of whether life members could vote and it was confirmed as per the Constitution this was one of their rights.

Queries were made in relation to other roles in the club, example being a volunteer only but not a parent of a player. There were no members present in that category, however it was challenged by the floor as to whether a volunteer only was a member under the Constitution with a right to vote given the Committee could not provide confirmation of any resolution of this.

Michelle Biet and Murray Ashby were charged with the responsibility to count the ballot votes in the clubhouse in front of all members with the assistance of David Proctor and Rebecca Hanly.

David Proctor declared Daniel Hearne as the new President. The outcome of the % of the vote in Daniel Hearne's favour was not disclosed to members or any member of the incoming Committee.

Post election of Dan Hearne as President, David Proctor retired as Chair of the AGM and Dan Hearne chaired the remainder of the meeting.

Role	Nomination/s	Nominated by	Seconded by	Election Result
President	1. Helen Tunks 2. Dan Hearne	Rick Tunks Brad Loder	Krystal McKinnon Warwick Dowler	Hearne elected by majority ballot vote which remained undisclosed

				to members at the AGM.
VP Juniors	Brad Loder	Ruhan Snyman	Rob Crowley	Nomination accepted unanimously
VP Minis	Chloe Steele	Susie Loder	Chantal Mamo	Nomination accepted unanimously
Secretary	Rebecca Hanly	Chantal Mamo	Dion Bowen	Nomination accepted unanimously
Treasurer	Richard Webb	Brad Loder	Craig Quilkey	Nomination accepted unanimously
Registrar	Claire Quilkey	Chloe Steele	Kelly Crowley	Nomination accepted unanimously

5. Other Committee Members Elected

Role	Nomination/s	Nominated by	Seconded by	Elected by
Bar Manager	Dave Gilbert	Karen Gilbert	Craig Quilkey	Nomination accepted unanimously
Club Coach	Dion Bowen	Charles Stewart	Rick Tunks	Nomination accepted unanimously
Facilities Manager	No Nomination			
Gear Steward	Susie Loder	Brad Loder	Chloe Steele	Nomination accepted unanimously
VP Girls	Justine Brindley	Martin Brown	Chloe Steele	Nomination accepted unanimously
Comms Manager	Dane Squance	Brad Loder	Rebecca Hanly	Nomination accepted unanimously
Summer Programmes	No Nomination			
Social Committee	Ali Hovey	Chloe Steele	Rebecca Hanly	Nomination accepted unanimously
Canteen Manager	No Nomination			

The new President and Chair for 2025 Wahroonga Junior Rugby Club declared the new members of the Committee who were congratulated by the members.

The Chair acknowledged and thanked Dave Procter, Helen Tunks and Chantal Mamo for their contribution to the Committee.

Change of authorised signatories

The following changes to authorised signatories was discussed after the AGM. The incoming President agreed the following:

Richard Webb and Rebecca Hanly shall be added as authorised signatories for the Westpac Account

Helen Tunks and Chantal Mamo will be removed as authorised signatories for the Westpac Account

Annual General Meeting was closed at 7.57pm.

These minutes are a true and accurate record of the meeting.

Signed by:

Dan Hearne President - Chair